

Wafa Riaz

Healthcare Manager

A dentist and aesthtitian by education and health care manager, with an extensive experince in managing multiple clinical operations.



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Karachi, Pakistan 📍

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WORK EXPERIENCE

Aesthetic Consultant 3D Lifestyle Pakistan Ltd

11/2020 - Present

Karachi, Pakistan

Achievements/Tasks

- Examining patient's needs and consulting relative treatments.
- Performing sales of both treatment packages and retail products.
- Training new hires in treatment protocols.

Regional Manager 3D Lifestyle Pakistan Ltd

11/2018 - 11/2020

Karachi, Pakistan

Achievements/Tasks

- Managed operations of all clinical sites for the South region, (Pakistan).
- Implemented clinical best practices and world-class patient care.
- Facilitated comprehensive training and supervision of aestheticians and hygienists.
- Increased patients enrollment by 30% by opening new clinical sites and achieving monthly revenue targets.

Manager Operations /Associate Dentist IQ Team of Professionals

01/2017 - 10/2018

Karachi, Pakistan

Achievements/Tasks

- Consulted 12-15 patients per day and provided dental treatment according to their need.
- Led the team of 2 associate dentist, 4 dental assitants and 1 front desk employee.
- Planned startegies to achieve operational goals of 20% increase in number of dental patients, and provide quality of dental care.

Intrenee Dentist South City Hospital

03/2015 - 12/2016

Karachi, Pakistan

Achievements/Tasks

- Provided treatment such as comprehensive diagnosis and treatment planning.
- Diagnosis of oral pathology, root canal therapy, crown and bridge work.
- Developed a positive atmosphere that helped patients feel comfortable.

SKILLS

Team Management

Patient Care

Critical thinking

Industry knowledge

Planning and Analysis

Relationship Building

Adaptability

EDUCATION

PGD in Health Care Management IBA Karachi

01/2021 - Present

Bachelors of Dental Surgery Fatima Jinnah DentalCollege

01/2010 - 12/2014

CERTIFICATIONS

Hands on training for Advanced Botox and Fillers (PAADS) (07/2019)

Hands on training for Dental Implant Placement (FIDP) (01/2012)

Distinction Certificate for Community Dentistry (07/2012)

LANGUAGES

English

Native or Bilingual Proficiency

Urdu

Native or Bilingual Proficiency