



## PROFILE

Highly motivated with full of initiatives, having excellent people skills and ability to analyze & solve problems.

Maintained professional and supportive image amongst subordinates and top-level management.


## OBJECTIVE


To develop in to a highly proficient manager working with a reputable organization that challenges my technical knowledge as a long-term career plan.

## PERSONAL INFORMATION

Father's Name: Ehasn Baig  
DOB: October 2<sup>nd</sup> 1985  
Nationality: Pakistani  
CNIC: 422014274603-3  
Gender: Male

## CONTACT

 00923343395661, 00922134621102

 A-320 BLK 15 Gulistan-e-Jauhor, Karachi.

 [muhammadsalmanbaig@hotmail.com](mailto:muhammadsalmanbaig@hotmail.com)

 [linkedin.com/in/salman-baig-4454a110](https://www.linkedin.com/in/salman-baig-4454a110)

## CERTIFICATES

Six Sigma Green belt  
Certified in Information Technology  
Management development  
Process control.

# MUHAMMAD SALMAN BAIG

Manager Operations

## EDUCATION

### PAF KIET

2011 - 2013

MBA WITH CGPA 3.7 (Majors: Project Management Processes, Material Management, Total Quality Management and Operation Management)  
(Thesis: Ways to reduce rework)

### Sir Syed University of Engineering and Technology

2004 - 2007

BS in electronics Engineering with CGPA 3.23

## WORK EXPERIENCE

### Pakistan Cables Ltd. Manager

Aug 2015–fill Date

Working as a head of Power cable factory, responsible for manufacturing processes & targets while implementing lean and continues improvement.

### Pakistan Security Printing Corporation. Deputy Manager

Oct 2009–Aug 2015

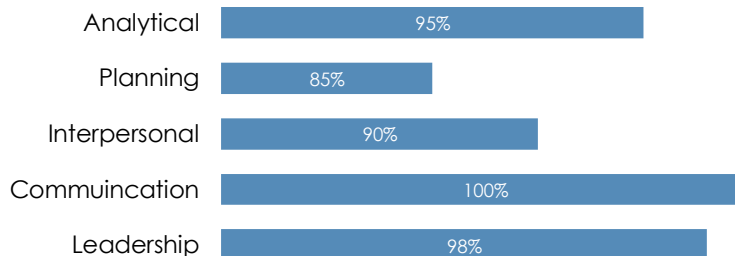
Responsible for Planning & monitoring of printing production processes to achieve yearly targets & implementing TQM, TPM & Lean.

### Limton Customer Care. Resident Engineer

Jan 2008–2009

Responsible for rectifying technical problem of machines and its maintenance, deals with clients, supervise area engineers and generate business.

## SKILLS



## AWARDS & ACHIVEMENTS

- Cost reduction project for MV cables (2019).
- Wastage reduction in PVC (2019).
- Six sigma green belt project (2018).
- Reduction in setup time (2017).
- Have done successful project on reduction in reworkable product (2013).
- Recognition award on ballot printing (2013).
- Successfully completed cost saving project regarding new wiping system used in printing machines (2012).
- Appreciation awards from management on successful completion of project on reducing Job change time and increasing machine/production efficiency (2011).
- Won 2<sup>nd</sup> prize on Project making from TIPS (2008).
- Won consolation prize in the 5<sup>th</sup> Inter-collegiate Science Exhibition (2002).
- Awarded the Pride of performance award for meritorious achievements in the field of Sports and Athletics (2000).

## BERIFE OF JOB EXPERINCE

### **Pakistan Cables Limited. From Aug 2015 till date**

#### **Working as a Head of Power Cable Factory (Manager)**

##### **Major Responsibilities**

- Managing power cable factory having strength of 97 workers and 22 staff & officers.
- Monitoring production process activities to control manufacturing process.
- Responsible for production and manufacturing targets of power cable (LV & MV)
- Monitoring and controlling machine performance and production efficiencies.
- Responsible for process improvement and minimizing process variation.
- Prepare daily, weekly, monthly and quarterly progress reports and efficiency reports of each production stage and conduct meetings with production departments to communicate the gaps to fill.
- Implementation of Lean manufacturing and analytical analysis of each power cable manufacturing process.
- Handling of an active CBA issues.

##### **On job Training:**

- Six sigma green belt
- Process control by PSTD/ MAP
- Achieving excellence by LMG
- Japanese visual Management
- Leading from within by PSTD
- ISO 14001

##### **On Job Achievements**

- Cost reduction project for MV cables.
- Reduction in PVC wastage
- Project on MV cable curing, Laying up, Armoring & screening machine installation and MV insulation line up gradation.
- Reduction in setup time of wire drawing machine.

## **Pakistan Security Printing Corporation. From Oct 2009 to Aug 2015**

**Last working position in the organization: Deputy Manager Banknote**

### **Major Responsibilities in Production & planning department:**

- Planning and managing all printing and finishing sections of Bank note division and prepress department.
- Responsible for planning, scheduling & monitoring of all production activities right from the raw material to finish product and delivery.
- Responsible for communicating the main supplier regarding delivery of raw material and complains regarding raw material observed during each production stage.
- Monitoring and controlling the production targets and routine matters of each department.
- Monitoring and controlling the machine efficiencies at every stage and scheduling maintenance of all machines.
- Monitoring and controlling inventory stock levels & monthly consumption of all raw materials and making arrangements for its procurement.
- Responsible for maintaining stock levels of WIPs and finish product.
- Responsible for communicating with customer regarding delivery of product and complains regarding product defects.
- Prepare daily, weekly, monthly and quarterly progress reports and efficiency reports of each production stage and conduct meetings to communicate the gaps to fill.

### **Major Responsibilities as an In-charge Shop floor department:**

- Planning & managing three sections of the Bank note division (Printing production section, filtration plant, wiping cylinder coating department). Responsible for managing and planning timely good quality production of bank note, scheduling and execution of machine maintenance.
- Manage the department having strength of 58 workers, 8 staff members and 3 Assistant Managers.
- Planning and execution of preventive maintenance of the electronically controlled printing, CNC and coating machines.
- Control and manage inventory system and materials requirement of the department.
- Maintain Quality by using quality tools and smooth running of the department according to ISO 9001, 14000.
- Implementation of **Lean**, Total quality management (**TQM**), and total productive maintenance (**TPM**), Positrol and 5S.

### **On job Training:**

- Enhancing Leadership skills by PIMS
- ISO 9001, 2008
- Managerial and Supervisory skills by Pakistan employer's foundation.
- Failure mode effect analysis.
- Lean manufacturing,
- 5S implementation.
- 6 Sigma approach and zero defect concept
- Positrol Plans
- Strategic conference (formulating vision mission, strategic goals, objectives, PEST and SWOT analysis, business policies and ethics)

### **On Job Achievements**

- Appreciation awards from management on successful completion of project on **reducing Job change time** and **increasing machine/production efficiency**.
- Have done successful project on **reduction in reworkable product**.
- Successfully completed **cost saving project** regarding new wiping system used in printing machines.

- Recognition award on **ballot printing of 2013.**

**Limton Customer Care (Pvt.) Ltd. From Jan, 2008 to Nov, 2008**

**Joined as Resident Engineer System Support.**

**Major Responsibilities:**

- Supervised Area engineers (Ten).
- Dealing with clients for complains and business generation.
- After sales services and business development.
- Making quotations and invoicing for repair and replacement/trade-ins.
- Diagnosed problems in system software and machine hardware
- Managed the visits of engineers to functionality complaints, product installations, product performance analysis along with providing support to on-field engineers and clients.
- Assigned the responsibility of managing complaint & machine operation logs, troubleshooting and training new engineers for field work and installation.