

Field of Interest:

Supply Chain & Procurement

**Contact Information:** 

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Personal Information:

Father's Name:

Abdul Rahim Khan

Date of Birth: February 7, 1982

Marital Status: Married

Religion: Islam

**CNIC No:** 42301-1077091-1

Nationality: Pakistani

Passport # GT9150911

#### Personal Statement:

To accomplish great things, one must not only act, but also dream; not only plan, but also believe!!

References:

#### 1. Abdul Lateef Bawany

Head of Procurement and Supply Tata Pakistan. 0346-8223711

#### 2. Nadeem Munawar

Sr. HR Officer (Compensation & Benefits) Engro Corporation Ltd. 0300-8298170

#### 3. Khurram Farooq

Manager Procurement Mari Petroleum Company Ltd. 0300-8204223

# NAQEEB UR RAHIM

## OBJECTIVE

An enthusiastic and qualified procurement expert with 14 years of rich experience and a proven track record of exceptional performance. Aiming to pursue a career in an organization that encourages innovation, offers recognition and career development.

## SCHOLASTICS

Qualification	Institution	Grade/ GPA	Year	
EMBA (Supply Chain)	Szabist (Institute of Science and Technology)	3.24	2020	
B. Com	University of Karachi	2 <sup>nd</sup> Division	2010	

## WORK EXPERIENCE

Asst. Procurement Officer at Engro Fertilizers Ltd. (July 2006 – Present) Key Achievements:

- Guddu Project one of the most significant project in the history of Engro Fertilizers Ltd, in which the three compressors have been up and running at Guddu since 13<sup>th</sup> May 2015 taking the power output from 570 MW to 1,068 MW guaranteeing Engro to receive 60 MMCFD gas from Mari filed for plant 2 operation and got spot award.
- Responsible for all Head Office and Marketing Zones procurement for EFERT which ranges across 32 different categories of item types which includes (Office furniture & equipment, IT & network equipment's, UPS's, generic items, office supplies and so on.
- Responsible for procurement for Logistics Business Unit; purchased 195 Prime Movers, Trailers, Tyres, and all other requisite procurement to make the Logistics Business operation yielding a saving of over PKR 100 million.
- ★ Responsible for local purchase for world's largest single train Urea Fertilizer plant worth US\$ 1.14 Billion with a production capacity of 1.27 M tons Urea and achieved COD (Commercial Operation Date) in June 2011.
- ★ Managed 650 vehicle purchases (Mercedes, BMW, Audi, Honda, Toyota and Suzuki), Insurance, registration and dispatch across Pakistan worth PKR 818Million.
- ★ Successfully completed and executed two Six Sigma PIT Projects namely Swap & Save and Bigger is Better and realized savings of approx. PKR 2 million annually.
- Successfully negotiated prices for bulk procurement as well as ensured that the supply of critical items including spares and production related items such as chemicals. This has resulted in savings of more than Rs. 150 million till date.
- Prior to Enven project I was responsible for all the indirect purchasing for Engro Fertilizers and produced savings of PKR 3M.
- ★ Single handedly procured vehicles for the entire Engro group including its subsidies along with record keeping and file keeping.
- Being the primary user of Ariba Sourcing Portal in Engro Fertilizer, I have actively participated in various Quick Source & Full Source Projects worth PKR 8M.

### General Job Description:

- Currently handling procurement worth PKR 1500 M/year of stock items, bulk items procurement including WPP Bags, industrial chemicals, and gas cylinders.
- Assistance in identifying right quality, quantity purchase at right price and right time.
- Responsible for all material and equipment needs for the projects managing purchasing, controlling inventory.
- Monitoring of departmental KPI's.
- Ordering and expediting the material through vendors.
- Negotiating prices with vendors.
- Provide assistance to project at remote locations in the area's material sourcing, technical support and vendor relations.
  - Maintained record of bank guarantees, performance guarantees, blanket orders, and purchase orders.
- Introduction of new competent suppliers to induce healthy competition and developing them.

## TRAININGS

- Accenture supply chain courses.
- Attended various in-house trainings on Ariba Sourcing Portal.
- Attended Six Sigma Yellow Belt Training in 2013.
- Attended training on "Supply Chain Management" from Pakistan institute of Management (PIM) in 2010.
- Attended training on "Materials Handling and Warehousing" from Pakistan institute of Management (PIM) in 2009.
- One-Year Diploma in Information Technology from N.C.R Education Center in 2008.

## SKILL SET

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- ★ Proficient in SAP (Material Management Module SAP HANA 4.0) & Maximo.
- ★ Skillful user of Ariba Sourcing Portal.
  - Highly motivated and willing to accept new challenges and responsibilities.
- ★ Exhibits sound leadership skills.